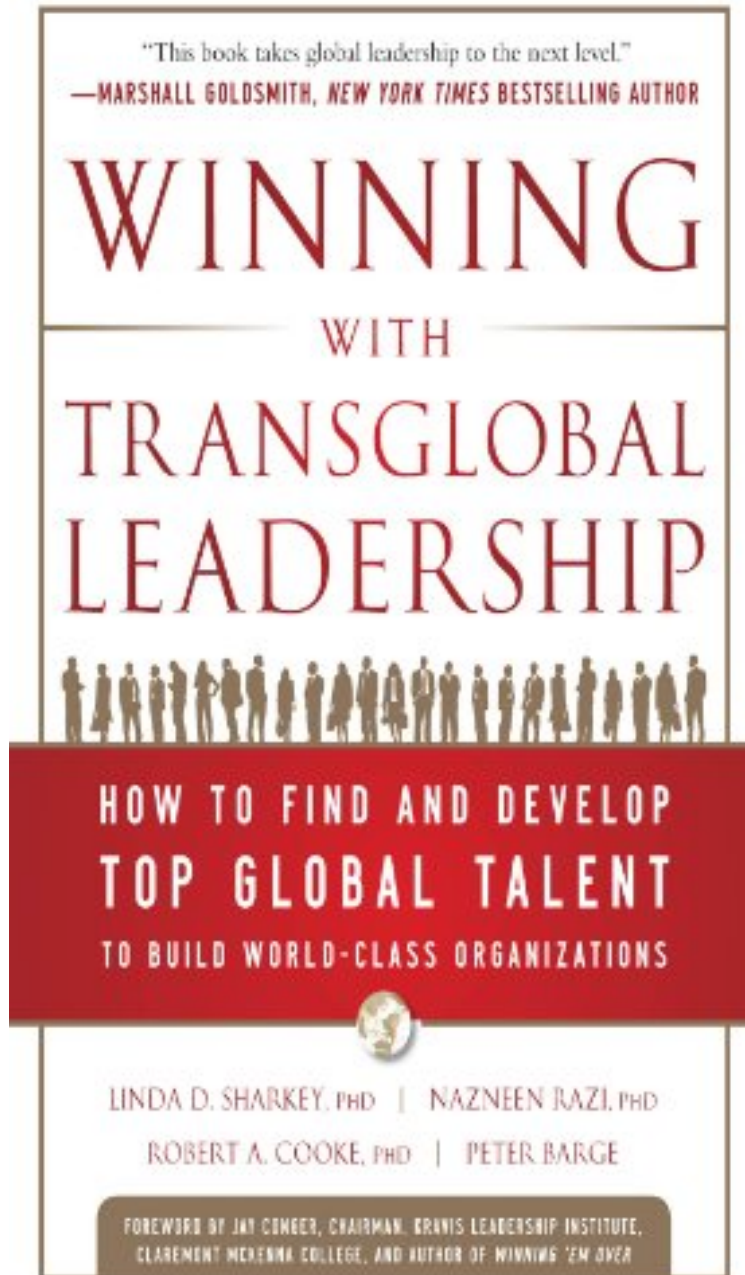


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Winning with Transglobal Leadership: How to Find and Develop Top Global Talent to Build World-Class Organizations

Linda D. Sharkey, Nazneen Razi, Robert A. Cooke, Peter A. Barge
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Linda D. Sharkey, Nazneen Razi, Robert A. Cooke, Peter A. Barge : Winning with Transglobal Leadership: How to Find and Develop Top Global Talent to Build World-Class Organizations before purchasing it in order to gauge whether or not it would be worth my time, and all praised *Winning with Transglobal Leadership: How to Find and Develop Top Global Talent to Build World-Class Organizations*:

0 of 0 people found the following review helpful. Three Stars
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3 of 3 people found the following review helpful. An intriguing new construct for global talent
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Management experts Linda D. Sharkey, Nazneen Razi, Robert A. Cooke and Peter Barge acknowledge the common characteristics and competencies of good leaders but argue convincingly that global leaders need additional, unique skills. The authors have sufficient impressive knowledge of global business to write knowingly about global leadership based on their experience alone. Yet this work stands out because they add their analysis of past and new research, including surveys and interviews with some 150 global leaders, and they use that data to test their assumptions. This uncluttered, interesting read includes new, useful and, in one case, even surprising findings. Of course, the authors offer the inevitable global leadership basics, but they present these core concepts in a succinct, relevant way as they build toward a logical, evidence-based framework that features practical tools and guidelines for developing global leaders. *getAbstract* recommends this book to board members, executives, leadership development experts, HR officers, and actual and aspiring global leaders.
2 of 2 people found the following review helpful. A New Look at the Modern Global Leader
By Alan Swire
The authors remind us of the importance of leaders throughout organizations but quickly zero in on that very small cadre of "transglobal leaders". They are the stars that more and more organizations of all sizes need even if they don't yet know it. Good global leaders are rare because the requirements are extraordinary and take years if not decades to acquire. The authors have long and impressive track records building global organizations and have tapped that knowledge as well as data from the extensive primary research they did for the book. The result is a very engaging read, laced with examples. It is a useful, practical and sometimes surprising guide to identifying, nurturing, developing and deploying global leaders. The tools, including the authors' framework for assessing global talent are worth many times the cost of the book. This is a book for several audiences. The obvious ones are HR, Leadership and Learning Executives, really any C- level executive in an organization that does business internationally. But the book is also an excellent guide for anyone who aspires to a global leadership position, and the sooner in their career they read it, the better.

CREATE A POWERFUL COMPETITIVE ADVANTAGE FOR YOUR BUSINESS WITH HIGH-PERFORMING GLOBAL LEADERS
"Finally, a book that can guide leaders who are facing a shortage of global talent. Not only is this book an inspiring read, but it also provides practical and sustainable best practices that can help global leaders select and develop top talent."
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About the Book: Operating and expanding business units offshore, selling in foreign markets, and managing global supply chains are just three of the many challenges that emphasize the importance of leaders that can transcend borders. *Winning with Transglobal Leadership* will help prepare your organization to meet this need head-on with a framework for developing and training leaders that best fit your global growth strategies. The book combines insights from a global team of author-experts. Together, they draw on an impressive range of resources—extensive original research, interviews with world-class high-performing executives, and decades of combined experience as senior executives, researchers, and consultants—to deliver an easily implemented process for assessing your organization's global capability and developing the leaders who will drive success. Inside *Winning with Transglobal Leadership*, you will find: Guidance on measuring and evaluating your organization's capacity to compete globally Five behavioral dimensions that global leaders need to develop Keys to assessing leadership candidates early in their careers The "Transglobal Leadership Matrix," a tool for taking stock of your own skills and behaviors At a recent World Economic Forum in Davos, Switzerland, numerous CEOs in attendance cited a growing need for talent that could function successfully in new and emerging global markets. For

leaders and managers, HR and training specialists, or anybody doing business today, *Winning with Transglobal Leadership* is the definitive handbook on satisfying the demand for specialized leadership skills—now and in the years to come.