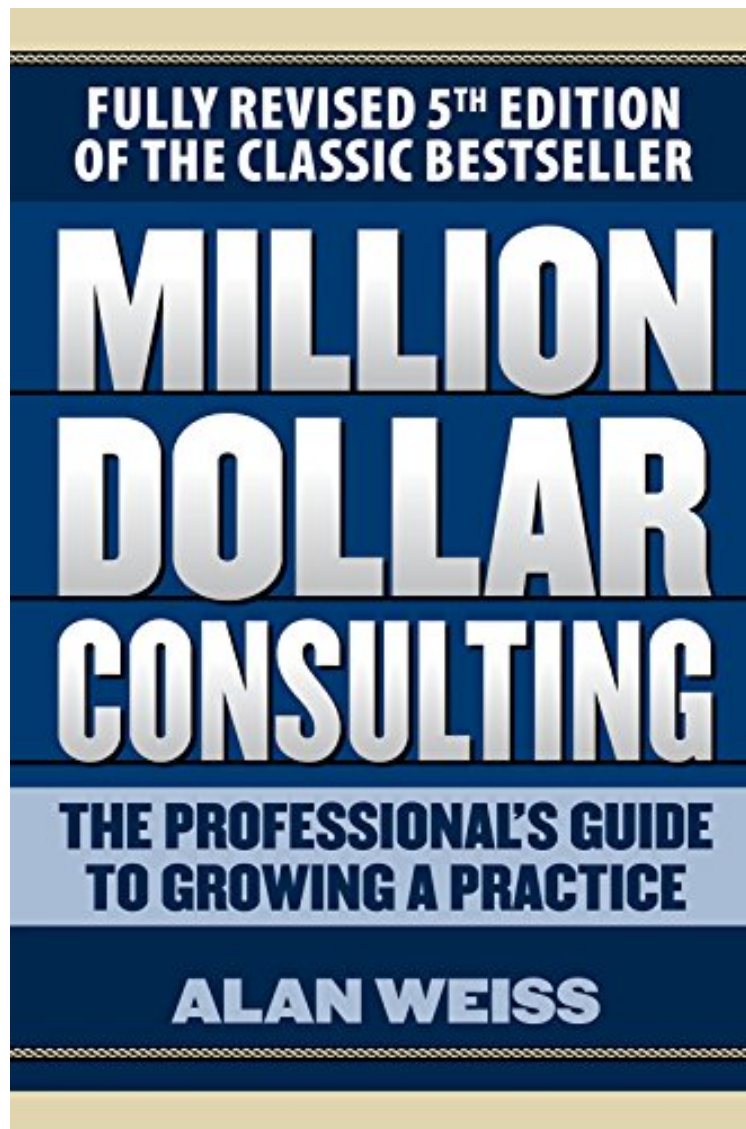


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Million Dollar Consulting: The Professional's Guide to Growing a Practice, Fifth Edition

Alan Weiss

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helpful) advice - i.e. "Be sure not to spend too much time on the internet." To its credit, it does seem like it was updated from the original publishing but I get no real impression that the author is "dominating" the online marketing/business world - especially after looking at his personal websites as well as the other business websites he owns. Kind of cheap and outdated (which was the impression I got from the book). My plan is to walk away from the author's work for a few months. Forget reading this book and pick up another one (hopefully it won't be as bad). 0 of 0 people found the following review helpful. Really? By The Builder Some good and some common sense. 2 of 3 people found the following review helpful. A WAKE up call By Rodney There is a lot of stuff in this book that I'm already doing, which is confirming. But I got a big kick from all the neat ideas connected with the Rainmaker concept. Excellent suggestions. I particularly related to the contrarian idea. I could relate to that in a big way. A great read - very helpful.

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About the Author Alan Weiss is the founder and president of the renowned Summit Consulting Group, Inc. The only non-journalist to receive the Lifetime Achievement Award by the American Press Institute, he is an inductee into the Professional Speaking Hall of Fame; and the concurrent recipient of the National Speakers Association Council of Peers Award of Excellence. He has written 60 books that have been translated into 12 languages.