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Mergers and Acquisitions Basics: All You Need To Know

Donald DePamphilis
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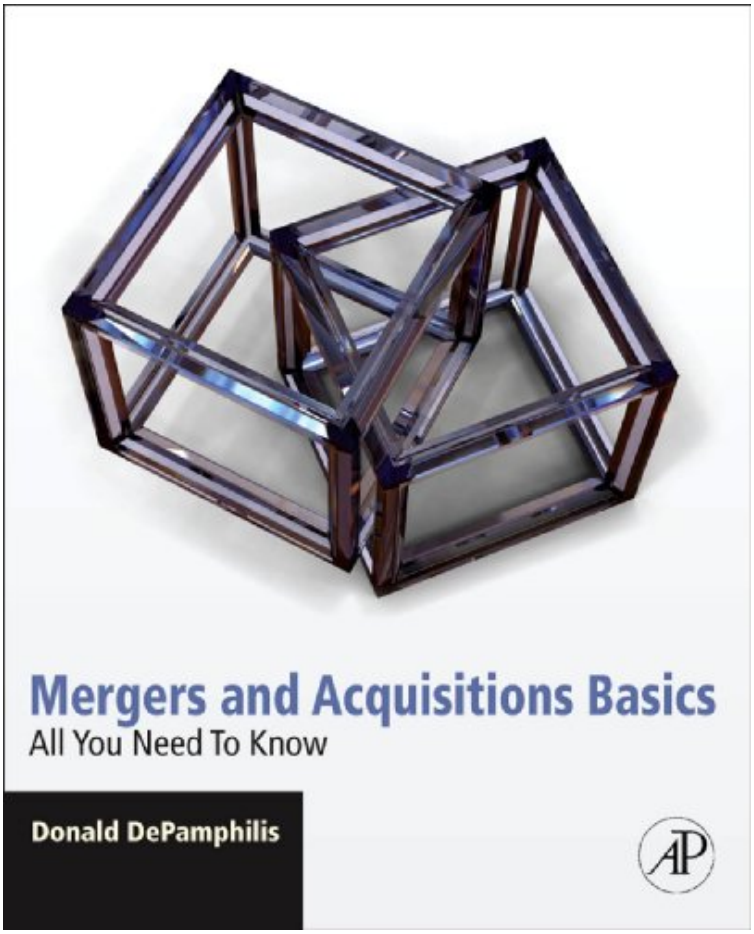

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1 of 1 people found the following review helpful. EXCELLENT MERGERS ACQUISITIONS BOOK SECOND TO NONEBy GNGDr. DePamphilis's book entitled Mergers and Acquisitions Basics represents an excellent alternative to his more rigorous textbook entitled Mergers, Acquisitions, and Other Restructuring Activities, 6th edition, for those seeking an easy to read discussion of a highly complicated topic. The book cuts through this complexity, reducing the various activities that characterize deal making into a highly understandable process. Using relatively few graphics and virtually no algebra, MA Basics in less than 300 pages describes both why and how deals are done, providing useful insights along the way. The book also provides short case studies illustrating key points related to deal making. MA Basics could be extremely useful as a text in seminars or as additional reading material for classes in business strategy, business law, corporate governance, and corporate restructuring._____Greg N. Gregoriou, PhDProfessor of FinanceState University of New York (Plattsburgh)Redcay Hall 144101 Broad StreetPlattsburgh, New York12901Tel:

518-564-4202E-mail: gregorg@plattsburgh.eduWebsite:[...]1 of 1 people found the following review helpful. A Great Book for the NewbieBy MA BuffUnlike other books on MA, this book requires very little background in the subject matter. It is interesting and well organized and provides a concise and excellent overview of the subject matter.

Mergers and Acquisitions Basics: All You Need to Know provides an introduction to the fundamental concepts of mergers and acquisitions. Key concepts discussed include MAs as change agents in the context of corporate restructuring; legal structures and strategies employed in corporate restructuring; takeover strategies and the impact on corporate governance; takeover defenses; and players who make mergers and acquisitions happen. The book also covers developing a business plan and the tools used to evaluate, display, and communicate information to key constituencies both inside and outside the corporation; the acquisition planning process; the negotiation, integration planning, and closing phases; financing transactions; and MA post-merger integration. This book is written for buyers and sellers of businesses, financial analysts, chief executive officers, chief financial officers, operating managers, investment bankers, and portfolio managers. Others who may have an interest include bank lending officers, venture capitalists, government regulators, human resource managers, entrepreneurs, and board members. The book may also be used as a companion or supplemental text for undergraduate and graduate students taking courses on mergers and acquisitions, corporate restructuring, business strategy, management, governance, and entrepreneurship. Describes a broad view of the mergersnbsp;and acquisition process to illustrate agents' interactions Simplifies without overgeneralizingBases conclusions on empirical evidence, not experience and opinionFeatures a recent business case at the end of each chapter