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Managing the Non-Profit Organization: Principles and Practices

Peter F. Drucker
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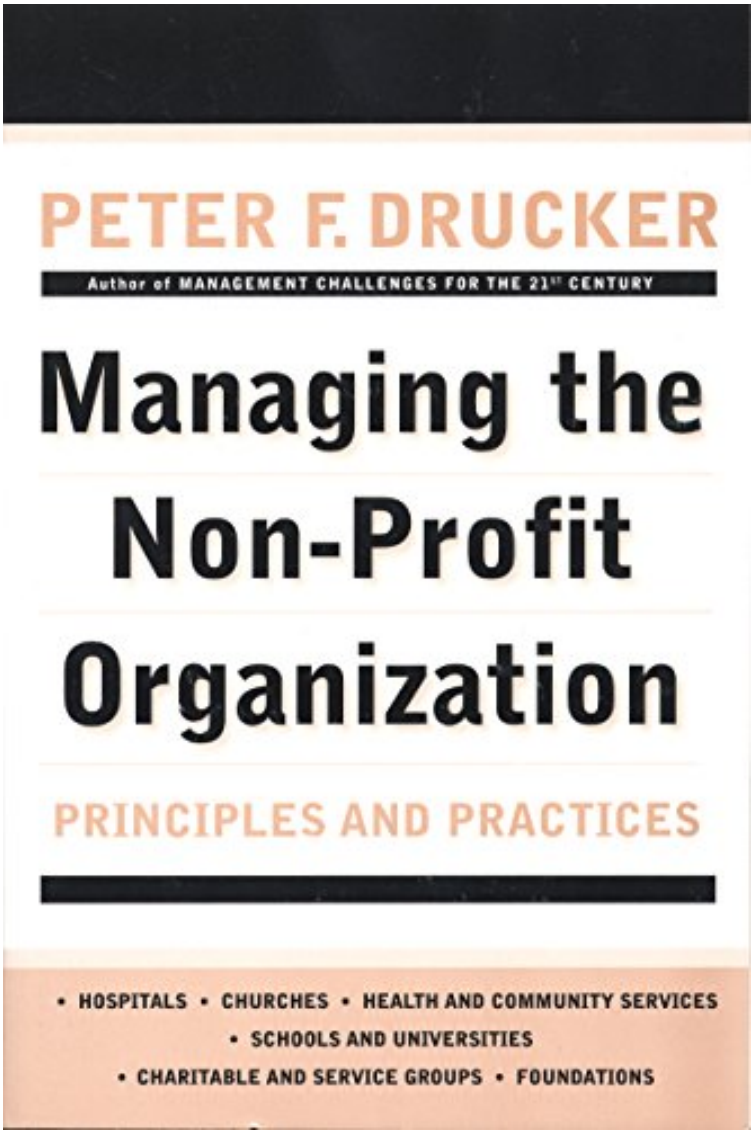

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Peter F. Drucker : Managing the Non-Profit Organization: Principles and Practices before purchasing it in order to gage whether or not it would be worth my time, and all praised Managing the Non-Profit Organization: Principles and Practices:

4 of 4 people found the following review helpful. Still ImportantBy J. Edgar Mihelic, MBAI have been working on my MBA, based on the nonprofit management track. The class I was taking on board management was not really challenging me, so I looked for something that might be applicable for the class as a supplement to what we were reading (the book for that class wasnrsquo;t bad, it was just that I had already read it).So I came across this. Drucker is

a name in management, and that he had written on nonprofits was reason enough to grab it up and see what made him a name.Overall, I was not disappointed. The book is in a format that made it easy to read bit by bit even if it made it easy to put down. It is divided in sections and Drucker has his own section, but he also brings in people who are working in the field to interview and for me these are the places of most learning. Drucker is able to look at the people he is talking to and make amazing syncretic insights that seem self-evident but really are not.It is a bit dated. The book sprang from a tape series, so there is this weird disconnect where in the book he is referring to the tapes and that was not elided in editing. Who knows what tapes are now, right? But as someone who is working in the nonprofit field, there is nothing that sticks out as irrelevant to the world of the third sector in the second decade of the twenty-first century. What Drucker excels in is aphorisms. Meaning that you will want to pull the page out and highlight a sentence and put it on you wall. Forget looking at the sentence level, since it it a coherent whole that confronts you, and must be reckoned with.2 of 2 people found the following review helpful. Classic Drucker on Nonprofit ManagementBy peacockjscOriginally a series of interviews (available as an audio book), this book is a transcript of the audio/interviews. I bought it so that I could find quotes quicker for presentations since I work with a capacity-building nonprofit that supports other nonprofit organizations. If you've been working in the nonprofit sector, it won't give you much new information. What it does do is provide classic "Drucker-esque" quotes and approaches to standard nonprofit problems like aligning processes around a nonprofit's mission, leadership and management within nonprofits, and reinforces values that nonprofits often struggle with -- like maintaining a steady improvement/evaluation process for programs. Half of the book (and audio version too) is Peter Drucker interviewing established nonprofit leaders on various aspects of their leadership approaches, and while those conversations shed light on certain nonprofit dilemmas, what works in the audio falls short in print. These sections are in the voice of other nonprofit leaders, and therefore missing the Drucker voice upon which we've come to rely.2 of 2 people found the following review helpful. A strech...By Jorge O.Because I am a big fan of Drucker on all his other writings, it hurts me to say that he strayed a bit from his forte on this one. While helpful and useful in a general way, I find the book a bit too theoretical and not so practical. I found "Mananging a Nonprofit Organization" by Thomas Wolf A LOT more useful and practical. Drucker is still my hero, though... :)

The groundbreaking and premier work on nonprofit organizations.The nonprofit sector is growing rapidly, creating a major need for expert advice on how to manage these organizations effectively. Management legend Peter Drucker provides excellent examples and explanations of mission, leadership, resources, marketing, goals, and much more. Interviews with nine experts also address key issues in this booming sector.

From Library JournalDrawing from his 25 one-hour audio cassette series, The Non-Profit Drucker (LJ 9/1/89, p. 232) , Drucker has put together his ideas on the tasks, responsibilities, and practices necessary to manage nonprofit organizations. Included are interviews with prominent leaders and experts in nonprofit organizations, including Philip Kotler of Northwestern University, Max DePree of Herman Miller, Albert Shanker of the AFL-CIO, and Frances Hesselbein of the Girl Scouts. Drucker looks at the mission statement, strategies, marketing, performance, and personnel as they apply to nonprofit organizations. Using many examples, he identifies the characteristics necessary for nonprofit organizations to survive and meet the needs of today's society. Sure to be popular; recommended for most libraries.- Michael D. Kathman, St. John's Univ., Collegeville, Minn.Copyright 1990 Reed Business Information, Inc.About the AuthorPeter F. Drucker is considered the most influential management thinker ever. The author of more than twenty-five books, his ideas have had an enormous impact on shaping the modern corporation. Drucker passed away in 2005.