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Managing People Performance: Fast Track to Success

David Ross
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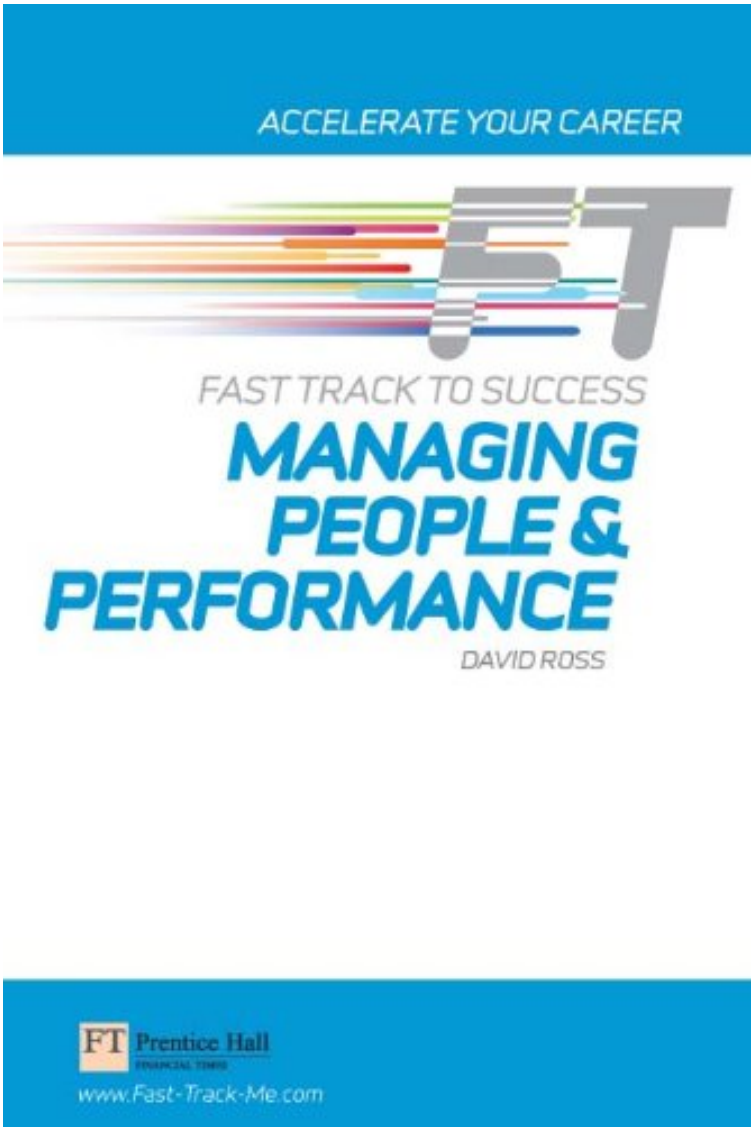

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David Ross : Managing People Performance: Fast Track to Success before purchasing it in order to gage whether or not it would be worth my time, and all praised Managing People Performance: Fast Track to Success:

EVERYTHING YOU NEED TO ACCELERATE YOUR CAREERnbsp;A complete resource to show you how to get ahead as a manager using your people management skills, bringing together the latest business thinking, practical techniques and cutting edge online material. nbsp;Fast Track to Success: People and Performance Management will give you the knowledge and skills you need to exceed performance expectations by leading an effective team. It

covers areas such as coaching, developing talent, changing organisational culture and succession planning.nbsp;bull; FAST TRACK books all feature the following: - A combination of skills development and career development that includes a framework to help you develop your career as well as produce terrific results. - A clear structure which makes it easy to navigate information quickly. Summaries, quick tips, FAQs and Expert Voices help you find information quickly.- Fresh, contemporary full colour design. - Real life stories to give examples of what works and critically what doesnrsquo;t.- Custom-designed, highly interactive companion website www.fast-track-me.com

From the Back Cover [Front] nbsp; Fast Track To Success Managing People Performance David Ross nbsp; nbsp; [BACK JACKET] nbsp; GET THE RESULTS YOU WANT FROM YOUR TEAM. FAST. nbsp; A top team needs top players, but successful managers also know how to get the best possible performance out of every member of their team, whatever their personality or skill set. To build a high performance team you need to know your team members individually and be able to motivate them to work together to deliver the results you need. Fast Track to Success: Managing People Performance will teach you the key skills you need to create, develop and manage a high performance team and, at the same time, accelerate your career development. It includes: nbsp; People and performance management in a nutshell - a series of FAQs to give you a concise overview of the subject The top 10 tools and techniques you can use to help you develop your approach to performance management Simple checklists to help you identify the strengths and weaknesses of your capabilities and those of your team Advice on leading your team ndash; how to decide your leadership style and build your team Tips on how to progress your career, whether itrsquo;s your first 10 weeks in the job or whether yoursquo;re looking to get right to the top nbsp; Donrsquo;t get left behind, set out on the Fast Track today. For more resources, log on to the series website at www.fast-track-me.com. nbsp; EVERYTHING YOU NEED TO ACCELERATE YOUR CAREER nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; [FRONT FLAP] nbsp; EVERYTHING YOU NEED TO ACCELERATE YOUR CAREER nbsp; The Fast Track books provide you with a complete resource to get ahead as a manager ndash; faster. nbsp;Specially designed to help you develop the skills you need to fast track your career, each book is broken down into four key areas: nbsp; Awareness - find out where you are now and what you need to do to improve Business building - the tools and techniques used by high performance teams Career development - the steps you should take now if you want to get ahead Directorrsquo;s toolkit - tips to get you to the top. And make sure you stay there! nbsp; Fast Track features include: nbsp; The Fast Track Top 10 ndash; a summary of the information you need to shine Quick Tips and answers to FAQs Real-life case stories Practical career guidance -nbsp; includes a framework of objectives for your first 10 weeks in a new role Expert Voices ndash;the state of the art view from todayrsquo;s leading experts nbsp; www.Fast-Track-Me.com is a highly interactive resource, custom-designed to complement the books in this bestselling seriesndash; log on now to get on the Fast Track today. nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; nbsp; [BACK FLAP] nbsp; nbsp; DAVID ROSS founded Performance Unlimited in 1996 to help organisations develop leadership communities that are capable and confident of building high performing businesses. He uses a model he has developed for increasing organisational performance through the integration of strategy with lsquo;peoplersquo;. The lsquo;peoplersquo; part of the jigsaw is essentially about getting people engaged through active participation in the creation of the framework, and about assisting teams and individuals to change mindsets in order to sustain change. nbsp; David developed the model through an innovation cycle, based on his experience over the last 18 years of working with executive teams in multi- national organisations, applying the principles of the art and science of high performance mindsets and behaviours. The model focuses on sustainability and continuity through operational excellence and continuous growth through innovation. nbsp; Prior to establishing Performance Unlimited, David held a series of senior executive roles in information technology companies. nbsp; David is married with four children and lives near Henley-on-Thames. nbsp; [insert photo lsquo;davidross larger resolutionrsquo;] nbsp;About the Author David Ross is one of the leading authorities on coaching today. Based on 13 years of coaching at the most senior level, he has designed and developed a unique six-step coaching model.nbsp; He established Performance Unlimited in 1991. David is a Member of the Institute of Directors, holds an NLP Trainer Certificate, is a Master Practitioner in Neuro Linguistic Programming and is a Master Time-Line Therapytrade; Trainer.