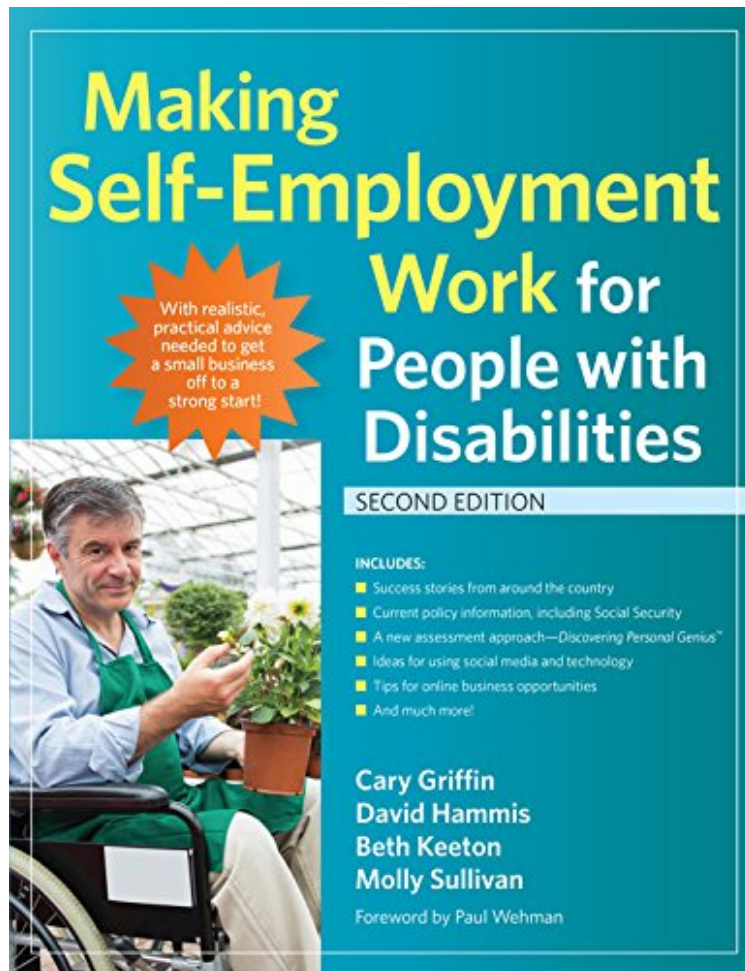


Making Self-Employment Work for People with Disabilities

Cary Griffin, David Hammis, Beth Keeton, Molly Sullivan
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Cary Griffin, David Hammis, Beth Keeton, Molly Sullivan : Making Self-Employment Work for People with Disabilities before purchasing it in order to gauge whether or not it would be worth my time, and all praised Making Self-Employment Work for People with Disabilities:

3 of 3 people found the following review helpful. Awful book. I needed answers but this book left me confused and dismayed. By Red Chile What a confusing, poorly organized book this is. I wish I'd never bought it, especially at the price of almost 40.00. I am a person on SSDI and have a self employment venture through DVR. I was specifically looking for useful information for tax purposes and reporting purposes for SSDI. This book jumps around constantly even within single chapters from SSI to SSDI recipients. It is way too complicated. The two programs are very different! If you are SSDI, you do not care about what SSI folks use to handle taxes and reporting, nor their income guidelines, nor that they have many more options than SSDI folks have for self employment within allowable guidelines. This book started off focused on SSDI in one chapter (blurb, really) heading, only to switch to SSI info. Don't do that! It is hard enough to understand the basics, much less to be confused by poor author/editor organization.

ALSO, I did not need to constantly read that SSDI recipients have a 'more complex and confusing' set of guidelines to go thru for reporting and SGA/ work and wage configuring. This happens several times. Don't make things seem worse than they are! Don't create a bleak outlook for those of us trying desperately to make a little more than the drivel of disability income allows. In the end, the authors state it will be 'hard and difficult' to find CPAs and attorneys who understand how disability benefits impact taxes...well thank you. I really needed to know that. Giving them your book, as you suggest, is the last thing I think I'll do. This is more useful for a SSI person. Very disappointed. 0 of 0 people found the following review helpful. Five Stars By Kindle Customer Very helpful in developing appropriate strategies. The authors had a future vision when published. 0 of 1 people found the following review helpful. I had the opportunity to hear Mr. Griffin speak ...By Customer I had the opportunity to hear Mr. Griffin speak in person. His ideas that are covered in this book are so helpful and offer a powerful way to help people with disabilities gain more independence in their lives.

As self-employment becomes a viable option for more and more adults with significant disabilities, give them realistic, practical guidance and support with the NEW edition of this popular guidebook. Updated with a new and improved assessment approach, more self-employment success stories, and the latest on policy changes and online opportunities, this book is your step-by-step guide to helping adults with disabilities get a small business off to a strong start. You will discover the nuts and bolts of person-centered business planning, and you'll get concrete, step-by-step strategies for every aspect, from business plans to marketing to finances. A must-have resource for employment specialists, transition professionals, and individuals with disabilities and their families, this book is the go-to guide for turning a small business into a big success. SUPPORT PEOPLE WITH DISABILITIES AS THEY: discover their "personal genius" with a new assessment approach build a thorough and professional business plan based on their goals and interests successfully finance their small business using multiple revenue sources market their business, from defining customers to advertising in a variety of media maintain their benefits while navigating financial and social security systems make the most of valuable support from rehabilitation personnel, vocational counselors, school transition staff, and community programs PRACTICAL MATERIALS: Photocopiable planning worksheets, case studies that clearly illustrate the "how" of successful self-employment, and an annotated list of websites with vital information for small business owners. WHAT'S NEW New, field-tested "Discovering Personal Genius" assessment approach Up-to-date ideas on using social media and technology to develop and market a business Completely revised information on person-centered business planning Updated information about online business opportunities Current policy information, including critical updates on Social Security New success stories from across the country More references to websites and web-based resources and information

"The dignity of risk" is one of the hallmarks of the disability movement. Self-employment of people with disabilities is among the highest risk domains but potentially the most rewarding and self fulfilling. Meaningful, authentic employment has health benefits equal to diet, exercise and other positive lifestyles; for that reason alone self employment for those interested in demonstrating their "personal genius" should be encouraged, explored and promoted. This is the definitive volume that will help guide, develop and navigate the incubation of a small enterprise by a person with a disability. It's invaluable and should be part of the disability toolbox."--Rick Rader, MD, FAAIDDA User-friendly, research-based, and cognizant of the myriad challenges associated with any start-up business . . . essential reading for anyone interested in supporting adults with disabilities to be included, involved, and contributing members of their community. a --Peter Gerhardt, E.D." About the Author Mr. Griffin is Senior Partner at Griffin-Hammis Associates, LLC, a full-service consultancy specializing in building communities of economic cooperation, creating highperformance organizations, and focusing on disability and employment. He is also Codirector of the U.S. Department of Labor's National Self-Employment Technical Assistance, Resources, and Training project with Virginia Commonwealth University and former Director of Special Projects at the Rural Institute at The University of Montana. He is also past director of an adult vocational program in southern Colorado, former Assistant Director of the Rocky Mountain Resource and Training Institute, and former Founder and Executive Director of CTAT in Colorado. Mr. Hammis is Senior Partner at Griffin-Hammis Associates, LLC, a full-service consultancy specializing in building communities of economic cooperation, creating highperformance organizations, and focusing on disability and employment. He maintains an ongoing relationship with the Rural Institute at The University of Montana, where he served as Project Director for multiple self-employment, employment, and Social Security outreach training and technical assistance projects, including the Rural Institute's Rural Entrepreneurship and Self-Employment Expansion Design Project. He works with organizations nationally and internationally on self-employment, benefits analysis, supported employment, and employment engineering. Mr. Hammis has worked in supported and self-employment since 1988 and is personally responsible for the implementation of thousands of Plans to Achieve Self-Support leading to employment, self-employment, and enhanced personal resources for people with disabilities. In July 1996, Mr. Hammis received the International

Association for Persons in Supported Employment Professional of the Year Award for his outstanding support and commitment to people with disabilities, especially in the areas of career development and the use of Social Security work incentives. Beth Keeton is Senior Consultant with Griffin-Hammis Associates. Beth has worked closely with the state vocational rehabilitation agencies in both Florida and Texas to coordinate the development and implementation of a statewide self-employment certification curriculum. Beth has worked on several other national self-employment projects, including the Entrepreneurship Bootcamp for Veterans with Disabilities, the Iowa Medicaid Infrastructure Grant, the Minnesota Department of Vocational Rehabilitation, and the New York Medicaid Infrastructure Grant, all of which are geared toward increasing the quantity and quality of self-employment outcomes. During her time on the various self-employment projects, she has developed expertise in business plan development and has discovered a particular affinity for financial planning and Social Security benefits analysis. In 2007, Beth completed the Community Work Incentives Coordinator (CWIC) coursework through Cornell University. Under subcontract with Virginia Commonwealth University, she subsequently developed the national CWIC self-employment training curriculum along with additional materials on the incorporation of government funding sources into business financials. In addition, Beth co-wrote *Navigating Government Benefits Employment: A Guidebook for Veterans with Disabilities* (Vicks Lithography and Printing, 2013) and was a contributing author in the development of the online course *Creating Community Careers and Customized Self-Employment*. Beth is also the current Executive Director and Vice Chair on the Board for the Center for Social Capital. Beth earned a B.S. degree in psychology from Clemson University and an M.S. degree in special education from the University of Oregon in 1996. Molly Sullivan has been helping people with disabilities pursue wage and self-employment since the 1990s. She has worked in direct service and program management for nonprofit and government agencies and has provided training and technical assistance to professionals in disability services on innovative employment strategies. Molly has expertise in self-employment and benefits planning. She provided training and technical assistance under the national self-employment demonstration project START-UP/USA, supports veterans participating in the national Entrepreneurial Bootcamp for Veterans with Disabilities, and has supported numerous nonprofit and government agencies in building their capacity to deliver self-employment services. Additionally, she provided training and technical assistance under the Social Security Administration-funded Work Incentives Planning and Assistance National Training Center and has supported numerous nonprofit and government agencies in building their capacity to deliver benefit planning services. Dr. Wehman is Professor of Physical Medicine with joint appointments in the Departments of Rehabilitation Counseling and also Special Education and Disability Policy at Virginia Commonwealth University. He serves as Chairman of the Division of Rehabilitation Research in the Department of Physical Medicine and Rehabilitation. Dr. Wehman has his Ph.D. in Behavioral Disabilities from University of Wisconsin-Madison. As one of the original founders of supported employment, he has worked closely with business and industry since 1980 and has published over 200 articles and authored or edited more than 40 books primarily in transition, severe disabilities, autism, traumatic brain injury and employment for persons with disabilities. He has been the Principal Investigator on 41 million dollars in grants during his career. As the father of two young adults with disabilities, he brings a strong parental as well as business perspective to his work. He is highly active in speaking to professionals, parents, advocates and businesses on transition and employment for people with autism, traumatic brain injury, spinal cord injury and other developmental disabilities. On a daily basis he works with individuals with disabilities, communicates regularly with professionals in the world of business related to disability and diversity, and is active in teaching and mentoring medical students, residents, and doctoral students in rehabilitation medicine, special education, rehabilitation and psychology. A major focus of Dr. Wehman's work is on expanding the partnerships with businesses of all sizes so that more persons with disabilities can gain entrance into the workplace and retain employment successfully. He is a recipient of the Kennedy Foundation Award in Mental Retardation in 1990 and President's Committee on Employment for Persons with Disabilities in 1992. Dr. Wehman was recognized as one of the 50 most influential special educators of the millennium by the Remedial and Special Education journal in December, 2000. He is also Editor-in-Chief of *The Journal of Vocational Rehabilitation*.